



The right care is always in easy reach

When everything works together, everybody benefits®

It's a simple concept – and it's why you want to provide great health coverage for your employees. Coverage that helps them live healthier lives. Coverage that helps make the entire experience easier for everyone. Coverage that takes affordability into account. That's where Excellus BlueCross BlueShield delivers.

Our network is unmatched. Period.

When you work with the largest health plan provider in the region, the benefits are everywhere. No matter where they go, our members have access to the high-quality care they need, at a price we work hard to keep affordable.

- 99% in-area physician participation¹
- Access to the largest hospital and physician networks in the U.S., with more than 2 million unique, in-network providers²
- Global network with providers in more than 190 countries



100%

employer group satisfaction
with provider network
in 2023⁴



And it goes beyond in-person visits:

We make remote care options available to supplement our local provider network to improve access to care.

- MDLIVE® telemedicine: 24/7 access to both physical and behavioral health care
- Vori Health³: Virtual physical therapy for musculoskeletal (MSK) conditions

Accountable Cost and Quality Agreements

An Accountable Cost and Quality Agreement (ACQA) is our localized approach to value-based payment agreements. Excellus BCBS and a network of local doctors and hospitals collaborate to provide coordinated health care for members with the goal of improving care quality and reducing cost.

Through increased partnership between Excellus BCBS and providers, the ACQA promotes a better, more holistic patient experience for members while working to reduce unnecessary medical costs for all and improve health outcomes.

Providers engaged in ACQAs achieved⁵:



Nearly **14% fewer emergency department visits** resulting in an average annual savings of \$3.5 million



\$137.7 million in savings through clinical and pharmacy initiatives (2019-2023)



Average cost per prescription is \$1.79 less for members affiliated with an ACQA



100% of ACQA providers outperformed non-ACQA providers in key quality measures

We bring the largest network to our members, covering a wide range of providers across the country. And by collaborating with providers through ACQAs we can provide highly coordinated care for members and lower costs for everyone.



¹ 2023 Health Plan data

² Blue Cross Blue Shield Association, January 2024

³ Embedded for Fully Insured groups, Buy-up for Self-Funded groups

⁴ Health Plan data, mid/large employers (>100 contracts)

⁵ Based on internal data reporting from 2019-2023

MDLIVE is an independent company, offering telehealth services in the Excellus BCBS service area.

Vori Health is an independent company that offers virtual musculoskeletal (back, neck, and joint) health care and physical therapy services to Excellus BCBS members.